

Inc.

THE MAGAZINE FOR GROWING COMPANIES

Inc. 500

AMERICA'S
FASTEST-GROWING
PRIVATE
COMPANIES

Roth
Staffing
#1

500

THE
LIST

Inc. 500

The 1999 ranking
of the fastest-growing
private companies in America

THE LIST

COMPANY (1998 RANK) BUSINESS DESCRIPTION	SALES GROWTH		'98 SALES (\$000)	'94 SALES (\$000)	PROFIT RANGE*		NO. OF EMPLOYEES		YEAR FOUNDED
	'94-'98 (% INCREASE)	'98 SALES (\$000)			'98 '94	'98 '94			
1. Roth Staffing Brea, CA Provides temporary & permanent staffing	20,332%	\$73,761	\$361	C F	197	6	1994		
2. Tedesco Steakhouses Burlington, MA Operates Outback Steakhouse franchises	16,804	46,825	277	C F	1,100	70	1994		
3. Techstaff New York, NY Provides IT consulting svcs.	16,693	36,945	220	D F	415	7	1994		
4. Gaiam Broomfield, CO (10) Distributes natural-health & environmental products	13,352	30,805	229	D C	150	2	1988		
5. CyberTech Systems Oak Brook, IL (7) Provides software consulting svcs., systs. integration, & software	12,748	51,904	404	C D	425	7	1990		
6. Jules and Associates Los Angeles, CA Provides equipment leasing & financing	12,500	58,844	467	D D	30	6	1992		
7. Creative Technology Reston, VA (99) Provides IT & consulting svcs.	11,742	86,564	731	C B	95	22	1992		
8. Info Technologies Shrewsbury, NJ Provides IT staffing	8,491	20,104	234	D F	182	11	1994		
9. SafeNet Consulting Minnetonka, MN Provides business & IT consulting svcs.	7,718	16,106	206	A A	145	10	1994		
10. Computech Resources DePere, WI Provides E-business products & svcs.	7,075	14,350	200	E D	21	2	1993		
11. Abacus Software Group Burlington, MA (32) Provides software consulting svcs. & IT staffing	6,827	14,269	206	A C	82	1	1982		
12. Computer Hardware Maintenance Virginia Beach, VA Provides IT svcs.	6,592	15,926	238	C C	220	6	1994		
13. Efficient Machine Tool Sales Bridgeville, PA Produces & distributes large capital equipment	6,537	14,534	219	D F	14	4	1994		
14. Inforte Chicago, IL Provides technology integration & consulting svcs.	6,226	13,917	220	C A	122	5	1993		
15. Access Cash International Arden Hills, MN Provides fully integrated svcs. to ATM sites	6,197	43,513	691	D D	51	10	1994		
16. QSS Group Lanham, MD (11) Provides IT svcs. to federal agencies & contractors	6,164	25,306	404	D D	308	3	1989		
17. VoCall Communications Mountainside, NJ Provides prepaid long-distance & Internet telephony svcs.	6,132	46,742	750	F F	110	10	1990		
18. Systems Group Hoboken, NJ Designs & builds broadcast facilities	6,029	18,202	297	A E	50	3	1994		
19. PRISM Reston, VA Provides IT staffing	5,889	12,517	209	D D	26	3	1994		
20. Cypress Food Distributors Coral Springs, FL Sells beef, pork, & poultry to regional distributors & chains	5,870	17,312	290	D A	4	3	1989		

*A. 16% or more; B. 11% to 15%; C. 6% to 10%; D. 1% to 5%; E. Breakeven; F. Loss



LEDGENT



Divisions of Roth Staffing
Companies, L.P.

Back in 1999, being ranked #1 on *Inc.* magazine's Top 500 list of America's fastest-growing privately-held companies was a high point of our company's history.

From the beginning we set out to create raving fans by providing remarkable service experiences. Our astounding 20,332% growth over five years was proof that we knew how to build trust and loyalty by consistently exceeding our customers expectations.

Fast-forward another five years, and we remain the only staffing company to ever make the very top of that list. But what's even more important is our continued reliance on our Mission, Vision, and Values. By practicing what we preach, our customers have empowered us to continue our amazing growth into new markets and territories across the United States.

Our company continues to break records and exceed expectations. With our feet planted firmly in our values and our success based on fulfilling the diverse needs of a robust American marketplace, we're poised for even more exciting and fast-paced years ahead. Never satisfied, we've even set our sights on a new "500" list: With our customers' perceptions of quality as a guide, we hope to soon deliver \$500 million in staffing services and solutions annually!

Dedicated to your needs, our mission to be "the preeminent staffing services company, recognized as a creative industry leader, equally fulfilling the diverse needs of our customers, staffing associates, and coworkers" remains as strong ever – and our future even brighter!

Many thanks again for your trust, loyalty, and faith in our company's ability to consistently provide service excellence. From all of us at Roth Staffing Companies, we look forward to another decade of astounding growth and unmatched quality!

Ben Roth
Founder and CEO
Roth Staffing Companies, L.P.

How the 1999 *Inc.* 500 were selected

To be eligible for the 1999 *Inc.* 500, a company had to be independent and privately held through the company's 1998 fiscal year-end. The company had to have sales of at least \$200,000 in the base year, 1994, and its 1998 sales must have exceeded its 1997 sales. The ranking is based on the percentage increase in sales from 1994 through 1998. Holding companies, regulated banks, and regulated utilities weren't eligible.

Companies had to send in a completed qualification form by May 7, 1999. Sales figures were verified by examining tax returns and audits, reviewing reports prepared by independent accountants, and talking with CEOs. Sales are

total net sales. Profit ranges are published as reported by the companies and are not verified. The number of employees listed for each company refers to full-time employees.

The 1999 *Inc.* 500 was compiled under the direction of editorial information manager Charlene Niles. For information on how to apply to the 2000 *Inc.* 500, please go to www.inc.com/500/ or call 617-248-8484.



For an in-depth look at the Class of 1999, plus a searchable database of Inc. 500 winners back to 1992, go to www.inc.com/500.