

# SUPPLY-DEMAND HIRING INDEX: MID-ATLANTIC REGION

# 3

**HOT POSITIONS AND REGIONAL  
CANDIDATE AVAILABILITY**  
AUG 2014 – JAN 2015

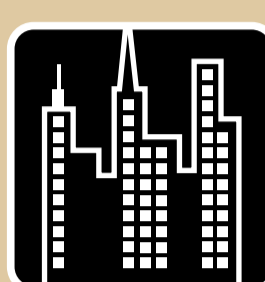
presented by:  **LEDGENT**  
FINANCE & ACCOUNTING

## WASHINGTON, DC-BALTIMORE:

*\*Within a 50 mile radius of Baltimore, MD*

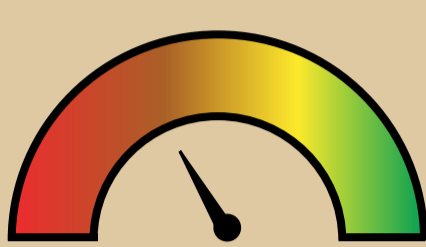


### STAFF ACCOUNTANT



#### TOP 3 CITIES FOR JOB POSTS

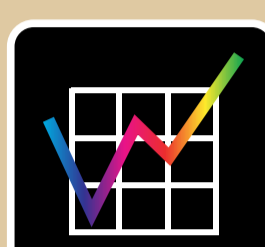
1. Washington, DC
2. Baltimore, MD
3. Bethesda, MD



HIRING INDICATOR:

**36**

*\*The indicator score of 36 from 1-100 indicates the relationship between active candidates and job postings.*



SUPPLY:

1,898 – Active Candidates

DEMAND:

5,032 – Job Postings

#### TOP 3 INDUSTRIES HIRING IN THIS FIELD:

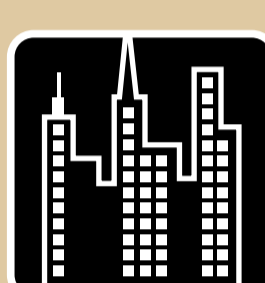
1. Temporary Help Services
2. Trust, Fiduciary and Custody Activities
3. Farm Machinery and Equipment Manufacturing

#### TOP 3 JOB TITLES IN JOB POSTINGS:

1. Staff Accountant
2. Senior Accountant
3. Accountant

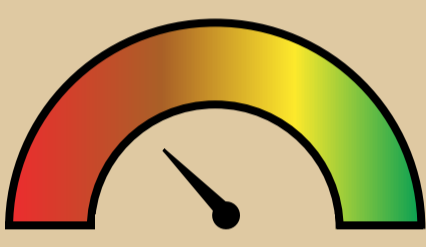


### PAYROLL



#### TOP 3 CITIES FOR JOB POSTS

1. Washington, DC
2. Baltimore, MD
3. Alexandria, VA



HIRING INDICATOR:

**29**

*\*The indicator score of 29 from 1-100 indicates the relationship between active candidates and job postings.*



SUPPLY:

258 – Active Candidates

DEMAND:

875 – Job Postings

#### TOP 3 INDUSTRIES HIRING IN THIS FIELD:

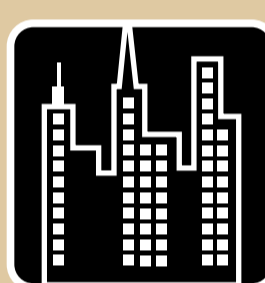
1. Temporary Help Services
2. Employment Placement Agencies
3. Trust, Fiduciary and Custody Activities

#### TOP 3 JOB TITLES IN JOB POSTINGS:

1. Payroll Specialist
2. Payroll Clerk
3. Payroll Administrator

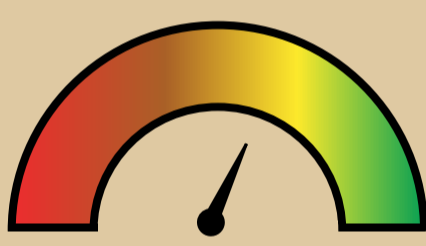


### ACCOUNTS PAYABLE



#### TOP 3 CITIES FOR JOB POSTS

1. Washington, DC
2. Baltimore, MD
3. Bethesda, MD



HIRING INDICATOR:

**66**

*\*The indicator score of 66 from 1-100 indicates the relationship between active candidates and job postings.*



SUPPLY:

2,591 – Active Candidates

DEMAND:

3,901 – Job Postings

#### TOP 3 INDUSTRIES HIRING IN THIS FIELD:

1. Temporary Help Services
2. Trust, Fiduciary and Custody Activities
3. Computer Systems Design Services

#### TOP 3 JOB TITLES IN JOB POSTINGS:

1. Accounts Payable Clerk
2. Accounts Payable Specialist
3. Bookkeeper

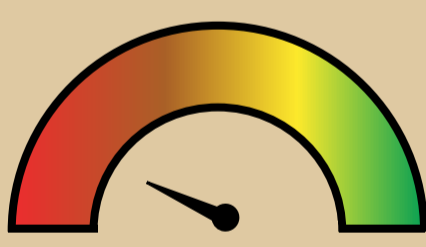


### FINANCIAL ANALYST



#### TOP 3 CITIES FOR JOB POSTS

1. Washington, DC
2. Baltimore, MD
3. Arlington, VA



HIRING INDICATOR:

**16**

*\*The indicator score of 16 from 1-100 indicates the relationship between active candidates and job postings.*



SUPPLY:

1,235 – Active Candidates

DEMAND:

7,761 – Job Postings

#### TOP 3 INDUSTRIES HIRING IN THIS FIELD:

1. Temporary Help Services
2. Administrative Management and General Management Consulting Services
3. Direct Health and Medical Insurance Carriers

#### TOP 3 JOB TITLES IN JOB POSTINGS:

1. Financial Analyst
2. Budget Analyst
3. Senior Financial Analyst

## SUMMARY: HIRING INDICATORS

What this data research means to you...



#### EMPLOYER DEMAND EXCEEDS CANDIDATE SUPPLY (Scores 0 - 33)

With increased employer demand and limited candidate availability, we're deploying enhanced mass recruitment techniques to reach the perfect candidate for your company.



#### CANDIDATE SUPPLY AND EMPLOYER DEMAND ARE EQUIVALENT (Scores 34 - 67)

Quite possibly the most ideal labor market situation! We're finding an abundance of candidates to present to employers who are eager to hire—saving employers time and money, and providing candidates with rewarding employment opportunities.



#### CANDIDATE SUPPLY EXCEEDS EMPLOYER DEMAND (Scores 68 - 100)

You will be flooded with resumes and most will not match your expectations. An influx in supply can be more challenging for employers than a scarce supply. Now, more than ever, you'll want to partner with us to do all the sifting and pre-screening for you in order to save time and money.

## QUESTIONS OR ADDITIONAL REGIONAL REPORTS?

Please contact your Ledgent Finance & Accounting representative.

#### SOURCE:

*This data was pulled from CareerBuilder's Supply & Demand and Compensation data portals, which aggregates online job market data from major job boards, employer career sites, government sources, and more. CareerBuilder's data portals gather accurate talent intelligence for 90% of the online job market.*

## A DIFFERENT KIND OF STAFFING FIRM

Ledgent Finance & Accounting specializes in temporary, temporary-to-hire, direct hire, and executive search services for finance and departments in a variety of industries nationwide. We opened our doors in 1994 with one small office in Newport Beach, CA.

Our approach to quality and service resulted in unprecedented success. No other large staffing firm has EVER received all of the industry's highest honors in a single year for two consecutive years. We are also the only staffing company ever ranked #1 on the *Inc.* 500 list of fastest growing, privately held firms in the U.S. and were ranked three additional times on the *Inc.* 500.

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